

# MISSOURI **WORKS**

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**Report to the General Assembly**

Fiscal Year 2023

July 1, 2022 - June 30, 2023



Missouri Department of  
**Economic Development**

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# MISSOURI WORKS

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## Expanding Business and Creating Jobs

The Missouri Works Program was created to facilitate the creation and retention of high-quality jobs by targeted business projects. It went into effect on August 28, 2013. The Program includes nine categories: Zone, Rural, Statewide, Mega 120, Mega 140, Retention Works, Deal Closing Fund, Retention Works-Auto Manufacturing, and Qualified Military Projects. The benefits may include the retaining of state withholding taxes and/or state tax credits. There are both "statutory" and "discretionary" components to the program (see: **Missouri Works Summary**).

Missouri Works is a "performance-based" incentive, such that the benefits are not provided until the actual new or retained payroll is documented at the end of each year of the company's benefit period. In addition, each company that participates in the program must execute an agreement with Missouri Department of Economic Development (DED) to ensure compliance, record keeping, and minimum job creation/retention, and in certain instances, minimum new capital investment.

Pursuant to section 620.2020.15. RSMo, DED is required to report on the following each quarter to the General Assembly:

1. A list of all approved and disapproved applicants for each tax credit (see: Missouri Works Report for Legislators *Total Authorized*);
2. A list of the aggregate amount of new or retained jobs that are directly attributable to the tax credits authorized (see: **Missouri Works Report for Legislators *Total Authorized***);
3. A statement of the aggregate amount of new capital investment directly attributable to the tax credits authorized (see: **Missouri Works Report for Legislators *Total Authorized***);
4. Documentation of the estimated net state fiscal benefit for each authorized project and, to the extent available, the actual benefit realized upon completion of such project or activity. The Net General Revenue Benefit Ratio is reported as the ratio for the project as a whole, with all incentives included (see: **Missouri Works Report for Legislators *Total Authorized*** and Missouri Works Report for Legislators *Total Closed*); and
5. The Department's response time for each request for a proposed benefit award under this program (see: **Proposal Assignment Tracking**).

# MISSOURI WORKS SUMMARY JULY 1, 2022 – JUNE 30, 2023

| Program Type  | Minimum Job Number | Minimum Investment   | Minimum Average Wage        | Benefit Type                         | Statutory Benefit Calculation  | Discretionary Benefit Calculation   | Other notes  |
|---|--------------------|--|-----------------------------|--------------------------------------|--|---|--|
| <b>ZONE WORKS</b>   | 2                  | \$100,000 within 2 years of approval                         | 80% of County Average Wage  | Statutory                            | Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for existing MO Business).  | None  | Project Facility must be located in an Enhanced Enterprise Zone.   |
| <b>RURAL WORKS</b>  | 2                  | \$100,000 within 2 years of approval                         | 90% of County Average Wage  | Statutory                            | Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for an existing MO Business).   | None  | Project facility must be located in a "rural" county, which would not include Cape Girardeau, Cass, Christian, Cole, Franklin, Jasper, Jefferson or Platte Counties. |
| <b>STATEWIDE WORKS</b>                                    | 10                 | None   | 90% of County Average Wage  | Statutory & Discretionary Components | Statutory: Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 years for an existing MO Business).  | An additional benefit of up to 6% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll. |  |
| <b>MEGA 120 WORKS</b>                                     | 100                | None   | 120% of County Average Wage | Statutory & Discretionary Components | Statutory: 6% of new payroll each year for 5 years (6 years for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits. | An additional benefit of up to 3% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll. |  |
| <b>MEGA 140 WORKS</b>                                     | 100                | None   | 140% of County Average Wage | Statutory & Discretionary Components | Statutory: 7% of new payroll each year for 5 years (6 years for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits. | An additional benefit of up to 2% of new payroll each year for 5 years (6 years for an existing MO Business) in refundable tax credits not to exceed 9% of new payroll. |  |
| <b>RETENTION WORKS</b>                                    | 50 retained        | 50% or more of the incentive total                           | 90% of County Average Wage  | Discretionary                        | None   | Retain up to 100% of State Withholding Tax for the retained jobs for up to 10 years.  | Company must be at risk for relocation out of state.   |
| <b>DEAL CLOSING FUND</b>                                  | 10                 | None   | 100% of County Average Wage | Discretionary                        | None   | Tax Credits based on the analysis of investment, jobs, wages, etc., and outlined in the proposal. Tax Credits must be issued within 1 year.                             |  |
| <b>RETENTION WORKS-AUTO MANUFACTURING (DISCRETIONARY)</b> | N/A                | \$500,000,000 within 3 years of NOI Approval                 | N/A                         | Discretionary                        | None   | Tax Credits based on the analysis of investment, jobs, wages, etc., and outlined in the proposal.   |  |
| <b>QUALIFIED MILITARY PROJECTS</b>                        | 10                 | Real or Personal Property Amount as outlined in the proposal | 90% of County Average Wage  | Discretionary                        | None   | Tax Credits equal to estimated withholding taxes for a term no longer than 15 years, and must have been proposed.   | Requires an MOU between the Industrial Development Authority and the US Department of Defense.   |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL CREDITS AUTHORIZED FROM 07/01/2022 TO 06/30/2023**

| Company Name/Requestor Program                    | Mo Works Project Type | Retained Jobs | Authorized Tax Credits | Authorized Withholding Amount | Projected Jobs | Anticipated Investment | Net General Revenue | Value-Added/ Benefit Ratio |
|---|-----------------------|---------------|------------------------|-------------------------------|----------------|------------------------|---------------------|----------------------------|
| <b>Missouri Works - Rural Works</b>               |                       |               |                        |                               |                |                        |                     |                            |
| GLOBAL CONNECT COMMUNICATIONS LLC                 | Statutory             |               | \$0.00                 | \$16,777.00                   | 2              | \$250,000.00           |                     |                            |
| MISSISSIPPI LIME CO                               | Statutory             |               | \$0.00                 | \$14,494.00                   | 2              | \$350,000.00           |                     |                            |
| PERENNIAL ENERGY, LLC                             | Statutory             |               | \$0.00                 | \$22,368.00                   | 4              | \$2,050,000.00         |                     |                            |
| ROUNDHOUSE SERVICES AND STORAGE LLC.              | Statutory             |               | \$0.00                 | \$33,142.00                   | 10             | \$390,000.00           |                     |                            |
| S&H FARM SUPPLY                                   | Statutory             |               | \$0.00                 | \$270,049.00                  | 30             | \$350,000.00           |                     |                            |
| SLE TECHNOLOGIES, INC.                            | Statutory             |               | \$0.00                 | \$122,759.00                  | 12             | \$780,000.00           |                     |                            |
| THERMAL ENGINEERING INTERNATIONAL                 | Statutory             |               | \$0.00                 | \$781,858.00                  | 59             | \$4,420,000.00         |                     |                            |
| TINY HOME PRODUCTIONS, LLC                        | Statutory             |               | \$0.00                 | \$14,621.00                   | 2              | \$950,000.00           |                     |                            |
| <b>Total Rural Works</b>                          |                       |               | <b>\$0.00</b>          | <b>\$1,276,068.00</b>         | <b>121</b>     | <b>\$9,540,000.00</b>  | <b>Avg: 0.00</b>    |                            |
| <b>Missouri Works - Statewide Works</b>           |                       |               |                        |                               |                |                        |                     |                            |
| ACCENTURE FEDERAL SERVICES LLC                    | Statutory             |               | \$0.00                 | \$1,684,413.00                | 115            | \$1,900,000.00         |                     |                            |
| ALTASCIENTIRES PRECLINICAL COLUMBIA, LLC          | Discretionary         |               | \$885,449.00           | \$1,989,386.00                | 209            | \$60,000,000.00        | 2.99                | \$154.62                   |
| BLACK SHEEP AMMUNITION LLC                        | Statutory             |               | \$0.00                 | \$190,483.00                  | 17             | \$2,950,000.00         |                     |                            |
| BLOOM MEDICINALS OF MISSOURI - CULTIVATION 1, LLC | Statutory             |               | \$0.00                 | \$451,978.00                  | 60             | \$12,000,000.00        |                     |                            |
| BLUE BELL CREAMERIES, INC.                        | Statutory             |               | \$0.00                 | \$174,504.00                  | 17             | \$6,870,000.00         |                     |                            |
| BURNS & MCDONNELL, INC.                           | Statutory             |               | \$0.00                 | \$3,788,806.00                | 200            | \$30,000,000.00        |                     |                            |
| CAPITAL RAILROAD CONTRACTING INC                  | Statutory             |               | \$0.00                 | \$391,996.00                  | 45             | \$2,000,000.00         |                     |                            |
| CHICK-FIL-A SUPPLY, LLC                           | Statutory             |               | \$0.00                 | \$595,410.00                  | 63             | \$16,000,000.00        |                     |                            |
| COLD SOLUTIONS AT RUSH CREEK, LLC                 | Statutory             |               | \$0.00                 | \$697,697.00                  | 63             | \$6,000,000.00         |                     |                            |
| CONFLUENCE FOOD GROUP, LLC                        | Statutory             |               | \$0.00                 | \$167,620.00                  | 17             | \$6,300,000.00         |                     |                            |
| CRB GROUP, INC. (KANSAS CITY)                     | Statutory             |               | \$0.00                 | \$1,135,772.00                | 61             | \$280,000.00           |                     |                            |
| CRB GROUP, INC. (ST. LOUIS)                       | Statutory             |               | \$0.00                 | \$298,990.00                  | 14             | \$140,000.00           |                     |                            |
| CURIO HOLDINGS MO, LLC                            | Statutory             |               | \$0.00                 | \$1,355,162.00                | 225            | \$44,000,000.00        |                     |                            |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL CREDITS AUTHORIZED FROM 07/01/2022 TO 06/30/2023**

| Company Name/Requestor Program                                   | Mo Works Project Type | Retained Jobs | Authorized Tax Credits | Authorized Withholding Amount | Projected Jobs | Anticipated Investment | Net General Revenue Benefit Ratio | Value-Added/ GSP in \$ |
|--|-----------------------|---------------|------------------------|-------------------------------|----------------|------------------------|-----------------------------------|------------------------|
| DSI HOLDINGS CORPORATION   | Statutory             |               | \$0.00                 | \$1,188,421.00                | 100            | \$88,000.00            |                                   |                        |
| EQUIPMENTSHARE.COM INC   | Statutory             |               | \$0.00                 | \$903,177.00                  | 151            | \$1,921,437.00         |                                   |                        |
| EWART CONCEPTS LLC DBA CONCRETE REVIVAL                          | Statutory             |               | \$0.00                 | \$83,046.00                   | 13             | \$350,000.00           |                                   |                        |
| FIRST BANK   | Statutory             |               | \$0.00                 | \$756,238.00                  | 71             | \$37,500,000.00        |                                   |                        |
| FIRSTSERVICE RESIDENTIAL MISSOURI, INC.                          | Statutory             |               | \$0.00                 | \$272,713.00                  | 40             | \$300,000.00           |                                   |                        |
| GMES LLC DBA GME SUPPLY  | Statutory             |               | \$0.00                 | \$466,891.00                  | 60             | \$0.00                 |                                   |                        |
| HEDY & HOPP, LLC FKA ANVIL ANALYTICS                             | Statutory             |               | \$0.00                 | \$137,488.00                  | 10             | \$0.00                 |                                   |                        |
| HOFFMANN BROTHERS HEATING & AIR CONDITIONING INC                 | Discretionary         |               | \$1,047,074.00         | \$3,356,509.00                | 300            | \$5,900,000.00         | 3.21                              | \$129.73               |
| ICON AVIATION SOLUTIONS, LLC                                     | Statutory             |               | \$0.00                 | \$1,283,910.00                | 140            | \$1,250,000.00         |                                   |                        |
| IMPACT FISHERIES, LLC  | Statutory             |               | \$0.00                 | \$214,994.00                  | 45             | \$15,700,000.00        |                                   |                        |
| KATALYST SURGICAL LLC  | Statutory             |               | \$0.00                 | \$385,242.00                  | 40             | \$24,000,000.00        |                                   |                        |
| LET IT FLY, LLC  | Statutory             |               | \$0.00                 | \$114,810.00                  | 11             | \$250,000.00           |                                   |                        |
| MAGNA SEATING OF AMERICA, INC. DBA EXCELSIOR SPRINGS SEATING SYS | Statutory             |               | \$0.00                 | \$1,487,712.00                | 125            | \$1,487,712.00         |                                   |                        |
| MARYVILLE CONSULTING GROUP, INC.                                 | Statutory             |               | \$0.00                 | \$681,556.00                  | 66             | \$5,181,000.00         |                                   |                        |
| MESSEY ENGINEERING LLC   | Statutory             |               | \$0.00                 | \$98,920.00                   | 10             | \$150,000.00           |                                   |                        |
| MIDWESTERN INTERACTIVE, LLC                                      | Statutory             |               | \$0.00                 | \$491,308.00                  | 60             | \$245,000.00           |                                   |                        |
| MULTIVAC, INC.   | Statutory             |               | \$0.00                 | \$1,699,962.00                | 165            | \$23,200,000.00        |                                   |                        |
| NEXGEN SILICA, LLC   | Statutory             |               | \$0.00                 | \$344,054.00                  | 34             | \$30,000,000.00        |                                   |                        |
| NIAGARA BOTTLING, LLC  | Statutory             |               | \$0.00                 | \$197,907.00                  | 23             | \$40,000,000.00        |                                   |                        |
| OCELOT CONSULTING LLC  | Statutory             |               | \$0.00                 | \$1,628,403.00                | 100            | \$0.00                 |                                   |                        |
| OMNI SYSTEMS, INC.   | Statutory             |               | \$0.00                 | \$187,171.00                  | 27             | \$4,750,000.00         |                                   |                        |
| QUAKER WINDOW PRODUCTS CO.                                       | Statutory             |               | \$0.00                 | \$410,952.00                  | 50             | \$5,500,000.00         |                                   |                        |
| RAPID RESPONSE, INC.   | Statutory             |               | \$0.00                 | \$113,702.00                  | 10             |                        |                                   |                        |
| SAMUEL, SON & CO. (USA) INC.                                     | Statutory             |               | \$0.00                 | \$176,725.00                  | 20             | \$9,850,000.00         |                                   |                        |
| SERVIAM CARE NETWORK P.B.C., INC.                                | Statutory             |               | \$0.00                 | \$607,970.00                  | 70             | \$5,100,000.00         |                                   |                        |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL CREDITS AUTHORIZED FROM 07/01/2022 TO 06/30/2023**

| Company Name/Requestor Program                     | Mo Works Project Type | Retained Jobs | Authorized Tax Credits | Authorized Withholding Amount | Projected Jobs | Anticipated Investment  | Net General Revenue | Value-Added/ Benefit Ratio | GSP in \$ |
|--|-----------------------|---------------|------------------------|-------------------------------|----------------|-------------------------|---------------------|----------------------------|-----------|
| SIMCOTE INC.                                       | Statutory             |               | \$0.00                 | \$348,535.00                  | 35             | \$17,500,000.00         |                     |                            |           |
| STREIB COMPANY, INC.                               | Statutory             |               | \$0.00                 | \$238,541.00                  | 19             | \$0.00                  |                     |                            |           |
| SUMMERSALT, INC.                                   | Statutory             |               | \$0.00                 | \$145,355.00                  | 10             | \$746,000.00            |                     |                            |           |
| SWIPESUM, INC.                                     | Statutory             |               | \$0.00                 | \$1,210,987.00                | 80             | \$356,500.00            |                     |                            |           |
| TCARE, INC.  | Statutory             |               | \$0.00                 | \$170,340.00                  | 20             | \$50,000.00             |                     |                            |           |
| TCSI-TRANSLAND, INC.                               | Statutory             |               | \$0.00                 | \$182,430.00                  | 15             |                         |                     |                            |           |
| THE GREENIES COMPANY (MARS PETCARE/NUTRO PRODUCTS) | Discretionary         |               | \$561,857.00           | \$1,110,872.00                | 95             | \$82,700,000.00         | 0.89                | \$76.38                    |           |
| UNITE PRIVATE NETWORKS, LLC                        | Statutory             |               | \$0.00                 | \$386,671.00                  | 35             | \$3,038,020.00          |                     |                            |           |
| VEEVA SYSTEMS, INC.                                | Statutory             |               | \$0.00                 | \$1,633,040.00                | 124            | \$2,150,000.00          |                     |                            |           |
| VELTA TECHNOLOGY, LLC                              | Statutory             |               | \$0.00                 | \$138,190.00                  | 15             | \$862,500.00            |                     |                            |           |
| VERDE RENEWABLES, INC.                             | Statutory             |               | \$0.00                 | \$204,938.00                  | 32             | \$5,650,000.00          |                     |                            |           |
| VERITA TELECOMMUNICATIONS CORPORATION              | Statutory             |               | \$0.00                 | \$789,706.00                  | 90             | \$6,500,000.00          |                     |                            |           |
| WATLOW ELECTRIC MANUFACTURING COMPANY              | Statutory             |               | \$0.00                 | \$153,577.00                  | 10             | \$6,000,000.00          |                     |                            |           |
| <b>Total Statewide Works</b>                       |                       |               | <b>\$2,494,380.00</b>  | <b>\$36,925,180.00</b>        | <b>3,427</b>   | <b>\$526,716,169.00</b> | <b>Avg: 2.36</b>    | <b>\$360.73</b>            |           |
| <b>Missouri Works - Zone Works</b>                 |                       |               |                        |                               |                |                         |                     |                            |           |
| BLACK & MCDONALD, INC.                             | Statutory             |               | \$0.00                 | \$638,715.00                  | 75             | \$5,028,124.00          |                     |                            |           |
| BOISE CASCADE COMPANY                              | Statutory             |               | \$0.00                 | \$352,351.00                  | 60             | \$13,750,000.00         |                     |                            |           |
| BROWN INDUSTRIES, INC.                             | Statutory             |               | \$0.00                 | \$39,205.00                   | 2              | \$100,000.00            |                     |                            |           |
| BURGER & BROWN ENGINEERING, INC.                   | Statutory             |               | \$0.00                 | \$166,018.00                  | 14             | \$150,000.00            |                     |                            |           |
| CATALENT CTS (KANSAS CITY), LLC                    | Statutory             |               | \$0.00                 | \$854,593.00                  | 100            | \$200,000.00            |                     |                            |           |
| CLEARWATER MILLING, LLC                            | Statutory             |               | \$0.00                 | \$159,911.00                  | 28             | \$10,530,000.00         |                     |                            |           |
| DDJ ENTERPRISES, LLC DBA TRI-TECH AUTOMATION       | Statutory             |               | \$0.00                 | \$126,194.00                  | 10             | \$360,000.00            |                     |                            |           |
| ENVICOR ENTERPRISES, LLC                           | Statutory             |               | \$0.00                 | \$129,838.00                  | 25             | \$1,400,000.00          |                     |                            |           |
| HAMPTEL OIL, INC.                                  | Statutory             |               | \$0.00                 | \$26,251.00                   | 2              | \$6,448,916.00          |                     |                            |           |
| INLAND CAPE RICE CO. LLC                           | Statutory             |               | \$0.00                 | \$57,425.00                   | 10             | \$220,000.00            |                     |                            |           |
| JACOB RIEGER & COMPANY, LLC                        | Statutory             |               | \$0.00                 | \$419,752.00                  | 50             | \$4,500,000.00          |                     |                            |           |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL CREDITS AUTHORIZED FROM 07/01/2022 TO 06/30/2023**

| Company Name/Requestor Program            | Mo Works Project Type | Retained Jobs | Authorized Tax Credits | Authorized Withholding Amount | Projected Jobs | Anticipated Investment  | Net General Revenue | Value-Added/ Benefit Ratio | GSP in \$       |
|---|-----------------------|---------------|------------------------|-------------------------------|----------------|-------------------------|---------------------|----------------------------|-----------------|
| KANSAS CITY PETERBILT, INC.               | Statutory             |               | \$0.00                 | \$82,136.00                   | 10             | \$4,945,000.00          |                     |                            |                 |
| KELLY TILLAGE USA LLC                     | Statutory             |               | \$0.00                 | \$170,734.00                  | 22             | \$2,000,000.00          |                     |                            |                 |
| KUAT INNOVATIONS, LLC                     | Statutory             |               | \$0.00                 | \$202,744.00                  | 17             | \$2,000,000.00          |                     |                            |                 |
| LEADER LLC                                | Statutory             |               | \$0.00                 | \$376,621.00                  | 59             | \$3,220,000.00          |                     |                            |                 |
| MIDWEST DOCK BLOCKS LLC                   | Statutory             |               | \$0.00                 | \$18,267.00                   | 3              | \$540,000.00            |                     |                            |                 |
| MJM DIAGNOSTICS LLC                       | Statutory             |               | \$0.00                 | \$66,556.00                   | 5              | \$425,000.00            |                     |                            |                 |
| MTM ANALYTICS, LLC                        | Statutory             |               | \$0.00                 | \$26,794.00                   | 2              | \$637,000.00            |                     |                            |                 |
| PACKAGING MATTERS, LLC                    | Statutory             |               | \$0.00                 | \$1,167,437.00                | 87             | \$26,551,000.00         |                     |                            |                 |
| PIVOT BIO INC.                            | Statutory             |               | \$0.00                 | \$319,364.00                  | 41             | \$21,202,196.00         |                     |                            |                 |
| SPRE COMMERCIAL GROUP INC.                | Statutory             |               | \$0.00                 | \$79,593.00                   | 9              | \$950,000.00            |                     |                            |                 |
| TERRA STAR, LLC                           | Statutory             |               | \$0.00                 | \$285,096.00                  | 31             | \$5,000,000.00          |                     |                            |                 |
| THE HILLMAN GROUP, INC.                   | Statutory             |               | \$0.00                 | \$593,865.00                  | 81             | \$3,000,000.00          |                     |                            |                 |
| TOTAL QUALITY LOGISTICS, LLC              | Statutory             |               | \$0.00                 | \$496,687.00                  | 85             | \$370,000.00            |                     |                            |                 |
| TRANSPORTATION MANAGEMENT GROUP, INC.     | Statutory             |               | \$0.00                 | \$37,898.00                   | 4              | \$3,000,000.00          |                     |                            |                 |
| UBECUBE, LLC                              | Statutory             |               | \$0.00                 | \$94,872.00                   | 17             | \$910,000.00            |                     |                            |                 |
| VIDEO RENDERING SOLUTIONS, LLC            | Statutory             |               | \$0.00                 | \$16,419.00                   | 2              | \$22,670,000.00         |                     |                            |                 |
| VROOM SOLAR MO INC.                       | Statutory             |               | \$0.00                 | \$212,830.00                  | 35             | \$2,406,250.00          |                     |                            |                 |
| WEISSMAN'S THEATRICAL SUPPLIES, INC.      | Statutory             |               | \$0.00                 | \$823,560.00                  | 73             | \$23,028,800.00         |                     |                            |                 |
| <b>Total Zone Works</b>                   |                       |               | <b>\$0.00</b>          | <b>\$8,041,726.00</b>         | <b>959</b>     | <b>\$165,542,286.00</b> | <b>Avg: 0.00</b>    |                            |                 |
| <b>Total Ending 07/01/2022-06/30/2023</b> |                       |               | <b>\$2,494,380.00</b>  | <b>\$46,242,974.00</b>        | <b>4,507</b>   | <b>\$701,798,455.00</b> | <b>Avg: 2.36</b>    |                            | <b>\$360.73</b> |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL DENIED FROM 07/01/2022 TO 6/30/2023**

| Company Name/<br>Requestor Program | Mo Works<br>Project Type | Retained<br>Jobs | Authorized Tax<br>Credits | Authorized<br>Withholding Amount | Projected<br>Jobs | Anticipated<br>Investment | Net General<br>Revenue<br>Benefit Ratio | Value-<br>Added/GSP<br>in \$ |
|------------------------------------|--------------------------|------------------|---------------------------|----------------------------------|-------------------|---------------------------|---|------------------------------|
|                                    |                          |                  |                           |                                  |                   |                           | Avg:                                    |                              |

## MISSOURI WORKS FOR LEGISLATORS

**TOTAL CLOSED FROM 07/01/2022 TO 6/30/2023**

| Company Name/<br>Requestor Program | Mo<br>Works<br>Project<br>Type | Retained Jobs |        | Total Benefits |        | New Jobs  |        | Investment |        | Net General<br>Revenue Benefit<br>Ratio |        | Value Added GSP in \$ |        |
|------------------------------------|--------------------------------|---------------|--------|----------------|--------|-----------|--------|------------|--------|---|--------|-----------------------|--------|
|                                    |                                | Projected     | Actual | Authorized     | Issued | Projected | Actual | Projected  | Actual | Projected                               | Actual | Projected             | Actual |
|                                    |                                |               |        |                |        |           |        |            |        | Avg.                                    |        | Avg.: 0.00            |        |

# PROPOSAL ASSIGNMENT TRACKING

JULY 1, 2022 – JUNE 30, 2023

| Project ID                           | # of Business Days from PIR to RFP | # of Business Days from RFP to Proposal | # of Business Days from PIR to Response |
|--------------------------------------|------------------------------------|---|---|
| <b>QTR 1</b>                         |                                    |   |   |
| 2206001                              | 5                                  | 15                                      | 0                                       |
| 2207002                              | 4                                  | 8                                       | 3                                       |
| 2207004                              | 8                                  | 3                                       | 5                                       |
| 2207007                              | 6                                  | 9                                       | 4                                       |
| 2207007                              | 6                                  | 9                                       | 4                                       |
| 2207008                              | 14                                 | 6                                       | 1                                       |
| 2207009                              | 2                                  | 3                                       | 0                                       |
| 2207010                              | 3                                  | 8                                       | 2                                       |
| 2207012                              | 2                                  | 6                                       | 0                                       |
| 2207018                              | 21                                 | 3                                       | 24                                      |
| 2208001                              | 3                                  | 8                                       | 0                                       |
| 2208002                              | 3                                  | 7                                       | 3                                       |
| 2208003                              | 20                                 | 13                                      | 34                                      |
| 2208004                              | 3                                  | 7                                       | 2                                       |
| 2208005                              | 15                                 | 8                                       | 0                                       |
| 2208007                              | 7                                  | 5                                       | 5                                       |
| 2208010                              | 12                                 | 8                                       | 2                                       |
| 2208012                              | 4                                  | 15                                      | 0                                       |
| 2209001                              | 4                                  | 7                                       | 0                                       |
| 2209005                              | 4                                  | 6                                       | 2                                       |
| 2209009                              | 2                                  | 6                                       | 1                                       |
| <b>Average Response Time in Days</b> |                                    |   | <b>4.38</b>                             |
| <b>QTR 2</b>                         |                                    |   |   |
| 2003010                              | 4                                  | 14                                      | 0                                       |
| 2003010                              | 4                                  | 14                                      | 0                                       |
| 2003010                              | 4                                  | 14                                      | 0                                       |
| 2209004                              | 19                                 | 3                                       | 1                                       |
| 2209006                              | 14                                 | 4                                       | 0                                       |
| 2210001                              | 4                                  | 4                                       | 4                                       |
| 2210002                              | 1                                  | 5                                       | 2                                       |
| 2210003                              | 1                                  | 5                                       | 2                                       |
| 2210007                              | 2                                  | 9                                       | 2                                       |
| 2210007                              | 2                                  | 9                                       | 2                                       |
| 2211002                              | 0                                  | 2                                       | 0                                       |
| 2211006                              | 5                                  | 28                                      | 0                                       |
| 2211009                              | 1                                  | 17                                      | 0                                       |
| 2211010                              | 1                                  | 4                                       | 1                                       |
| 2212002                              | 1                                  | 17                                      | 1                                       |
| 2212005                              | 0                                  | 12                                      | 0                                       |
| 2212007                              | 3                                  | 11                                      | 0                                       |
| 2212008                              | 8                                  | 6                                       | 0                                       |
| <b>Average Response Time in Days</b> |                                    |   | <b>0.83</b>                             |

# PROPOSAL ASSIGNMENT TRACKING

JULY 1, 2022 – JUNE 30, 2023

| Project ID                           | # of Business Days from PIR to RFP | # of Business Days from RFP to Proposal | # of Business Days from PIR to Response |
|--------------------------------------|------------------------------------|---|---|
| <b>QTR 3</b>                         |                                    |   |   |
| 2212003                              | 24                                 | 5                                       | 0                                       |
| 2301003                              | 2                                  | 1                                       | 0                                       |
| 2212004                              | 1                                  | 7                                       | 0                                       |
| 2301008                              | 3                                  | 7                                       | 3                                       |
| 2301007                              | 1                                  | 7                                       | 3                                       |
| 2302005                              | 1                                  | 13                                      | 0                                       |
| 2302004                              | 3                                  | 8                                       | 2                                       |
| 2302007                              | 2                                  | 9                                       | 1                                       |
| 2302008                              | 2                                  | 10                                      | 0                                       |
| 2302013                              | 8                                  | 5                                       | 1                                       |
| 2302014                              | 0                                  | 3                                       | 0                                       |
| 2302014                              | 0                                  | 3                                       | 0                                       |
| 2302014                              | 0                                  | 3                                       | 0                                       |
| 2302014                              | 0                                  | 3                                       | 0                                       |
| 2303002                              | 5                                  | 10                                      | 0                                       |
| 2303006                              | 2                                  | 4                                       | 0                                       |
| 2303005                              | 4                                  | 15                                      | 0                                       |
| 2303011                              | 4                                  | 4                                       | 0                                       |
| 2303012                              | 1                                  | 7                                       | 0                                       |
| 2303013                              | 1                                  | 9                                       | 1                                       |
| <b>Average Response Time in Days</b> |                                    |   | <b>0.55</b>                             |
| <b>QTR 4</b>                         |                                    |   |   |
| 2203011                              | 5                                  | 15                                      | 0                                       |
| 2304012                              | 5                                  | 5                                       | 4                                       |
| 2304002                              | 18                                 | 3                                       | 1                                       |
| 2304005                              | 13                                 | 7                                       | 0                                       |
| 2305002                              | 0                                  | 15                                      | 0                                       |
| 2305003                              | 1                                  | 7                                       | 1                                       |
| 2303007                              | 0                                  | 5                                       | 3                                       |
| 2305005                              | 2                                  | 11                                      | 0                                       |
| 2305006                              | 2                                  | 10                                      | 0                                       |
| 2305010                              | 12                                 | 2                                       | 5                                       |
| 2301010                              | 1                                  | 2                                       | 3                                       |
| 2306005                              | 1                                  | 2                                       | 0                                       |
| 2306008                              | 2                                  | 5                                       | 7                                       |
| <b>Average Response Time in Days</b> |                                    |   | <b>1.85</b>                             |